



Guzmán Rodríguez

Lawyer – Partner

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Experience

Guzmán Rodríguez has been at the forefront of the most significant transactions of the last decade in Uruguay, with a strong focus on M&A, finance, and corporate law.

His M&A experience includes advising Goldman Sachs on the acquisition of the supermarket chain “Tienda Inglesa”, advising Coca-Cola FEMSA on its acquisition of Montevideo Refrescos SRL (an affiliate of The Coca-Cola Company), advising the founder of Overactive on the sale to Perficient, advising the founders of Moove-IT on the formation of Qubika, and advising the founders of Nearsure on the sale to Nortal.

He is a regular advisor to banking institutions on finance transactions and financial derivatives, and his capital markets practice includes local and international debt issuances.

He is frequently called upon to advise on complex corporate matters and disputes, as well as corporate governance matters for business groups and families.

He holds a Master of Laws (LL.M.) from Harvard Law School. His international experience includes having worked at the New York offices of Linklaters LLP.

He has received various awards for his books and articles. He is a professor at various universities and the author of the book “Stock Purchase Agreements” (“Compraventa de Acciones”).

Guzmán is the Harvard Alumni Contact in Uruguay.

Chambers & Partners and Legal 500 sources say the following about Guzmán:

"He is a unique professional, different, with a creative look at the law. He stands out for always finding an innovative solution, and for his treatment of clients." (Legal 500)

"His attention to detail, even when working under pressure and demanding schedules, is impressive" (Chambers & Partners)

"He is simultaneously truly smart and pragmatic." (Chambers & Partners)

"He is a true lawyer's lawyer" (Chambers & Partners)

"Guzmán is a very creative lawyer with a strategic mindset. He cares deeply about our issues and our projects. He has that business orientation that helps us achieve what we want to in corporate/M&A" (Chambers & Partners)

"Guzmán Rodríguez is super practical, efficient and a great connoisseur of M&A practice in Uruguay" (Chambers & Partners)

"...an extremely clever and hard-working lawyer. He is on top of our requests and shows clear evidence that he has thoroughly analysed our matters." Chambers & Partners

"I especially want to highlight the work of Guzmán Rodríguez. Not only is his technical knowledge, the clarity with which he presents his ideas and his attention to the smallest detail impressive, but I was also very impressed by his dedication to my issues. I know that lawyers usually work on several M&A deals at the same time, however, Rodríguez manages to put a level of dedication, care and attention to the different aspects of the deal that is frankly amazing." (Legal 500)

Work highlights

- Advising Frigorífico Modelo S.A., a publicly listed company in Uruguay, on multiple M&A transactions including the divestiture of its cold storage business to Emergent Cold and its investments in Mar Austral and Maosol.
- Advising Coca-Cola FEMSA on the acquisition of Montevideo Refrescos for an enterprise value of US\$250 million.
- Advising the Government of the City of Buenos Aires on its US\$890 million international notes issuance in New York (2016).

Professional experience abroad

Linklaters LLP (New York), 2015-2016

Publications

- «So Delaware, Maybe We Should Believe in Magic After All? Non-Reliance Clauses, Movie Scripts, and the Sound of Silence», UC Davis Business Law Journal, Vol. 25, pp. 1-29, United States, 2025.
- «El Gobierno Corporativo de las Sociedades Anónimas en Uruguay», en Buen Gobierno Corporativo – Derecho de Sociedades (coord. Gloria Vargas), Editorial Ibáñez, Chile, 2023.

Languages

Spanish, English.